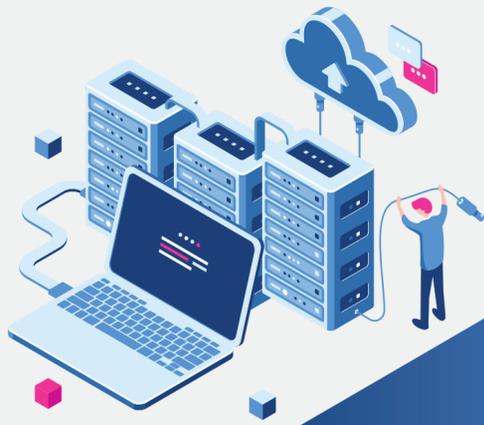


# SD WAN & SECURITY COMPARISON Meraki vs Extreme Networks



Acquired by Cisco Systems in December 2012, Meraki is the leading cloud managed IT company with products including wireless solutions, network equipment and security offerings which can all be managed from their user friendly web portal. Meraki is known for its simplicity and cost effectiveness.



Extreme Networks was founded in 1996 with the target of developing the third-generation of LAN switches that utilize the power of Gigabit Ethernet technology. Extreme Networks have a strong focus on machine learning and artificial intelligence, and their products reflect this.

## LAN/WAN Comparison



Meraki has a wide range of LAN and WAN products, including wireless LAN/WAN, SD WAN, switching and security. Meraki switches combine the simplicity of cloud-managed capabilities with the strength of enterprise-grade hardware, catering to the demand for next generation networks.



With simplified yet high scalability in mind, Extreme's LAN/WAN products are all cloud-managed through their Extreme Cloud IQ platform. Extreme Switching key capabilities include; fabric-enabled, dynamic role-based policies, application hosting and AI/ML driven analytics.

## Wireless Comparison



With WiFi 6 allowing for increased bandwidth, lower latency and higher capacity, its no doubt enterprises are looking to implement.



With Meraki dashboard, customers have access to rich analytics, allowing them to better understand their user's and administrators can clearly identify bottlenecks and weakspots.



Meraki has an assortment of wireless APs for whatever scenario you could imagine.



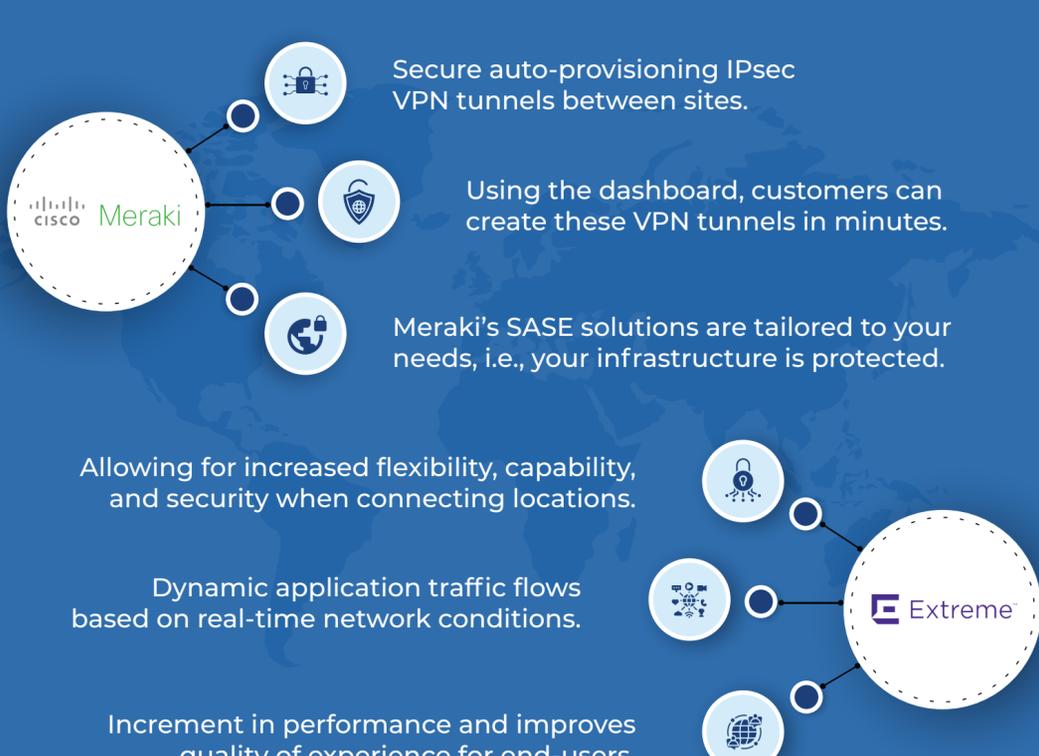
Extreme Wireless provides customers with Wifi 6 and increased performance and security.



ExtremeCloud IQ, powered by machine learning to make your WiFi work for you.



The C35 is their award-winning wireless controller for advanced functionality allowing customers to define how wireless voice/video/data traffic is processed.



## SD WAN and SASE Managed Services Comparison



Meraki themselves don't offer any managed service. But there are many third-party providers that do. With services including; 24x7x365 monitoring & automation, network design and firmware management.

Extreme Networks provide you with a trusted partner for managed services to keep your network secure and efficient. Benefits include; expert knowledge, support when you need it and relieving your IT team of mundane tasks.



## SD WAN and SASE Cost



Unlike other hardware providers, Meraki shows prices of the equipment directly on their website.



Compared to the usual outright purchasing or leasing of equipment, Extreme offers a monthly subscription service.

Customers can then choose from two licenses, enterprise and advanced.



Having everything tied into one payment, including support and licensing is favorable for many.

Prices start at \$150 for one year, \$300 for 3 years, and \$450 for 5 years.



Unlike Meraki, they aren't open with their prices and you need to contact their sales team for a quote.